

These investment options provide great flexibility to match your personal investment goals and risk tolerance.

We can help you

Our Estate & Insurance Advisors (Financial Security Advisors, in Quebec) are dedicated to helping you make sound decisions about retirement planning and estate preservation by providing you with reliable information and access to a wide range of insurance products and services. They will explain how universal life insurance can be used to maximize the value of your estate. Their expertise in insurance, estate and tax planning combined with the high-calibre investment advice provided by your BMO Nesbitt Burns Investment Advisor result in strategic planning capabilities for you.

If you would like more information, please contact your Investment Advisor.

Visit us on the World Wide Web at [www.bmonesbittburns.com](http://www.bmonesbittburns.com) to locate the BMO Nesbitt Burns branch nearest you.

All insurance products are offered through BMO Nesbitt Burns Financial Services Inc. by licensed life insurance agents, and, in Quebec, by financial security advisors.

Information provided herein reflects information available at the date hereof and is not to be construed as specific advice to any particular person. You may wish to seek independent legal and/or tax advice on your personal circumstances.

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# Universal Life Insurance



## UNIVERSAL LIFE INSURANCE

### Wealth Appreciation and Capital Preservation

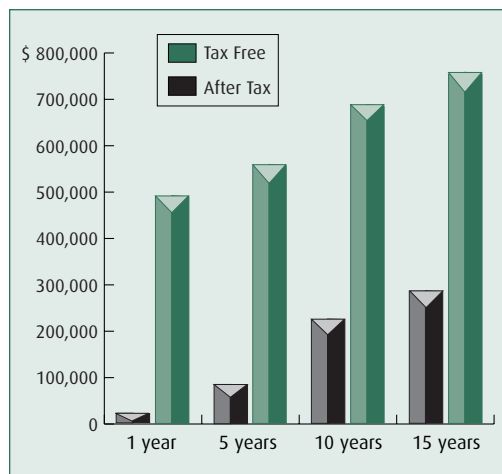
To retire comfortably, you need an investment vehicle that can provide wealth appreciation and capital preservation. If taxes and limits on Registered Retirement Savings Plan (RRSP) and Registered Pension Plan (RPP) contributions are preventing you from reaching your goals, you may need an investment vehicle such as a Universal Life insurance policy.

Affordable and flexible, Universal Life combines life insurance with a tax-efficient investment vehicle. You can customize your policy to meet your protection and investment needs, and when those needs change, your insurance can change with them.

Universal Life is ideal if you have maximized your RRSP and RPP contributions, and want to continue to accumulate wealth in a tax-efficient way.

### Tax-free versus after-tax estate benefit

By taking advantage of Universal Life's favourable tax treatment, you can preserve your hard-earned savings and accumulate wealth on a tax-deferred basis using the investment options you choose.



### Withdrawing funds from the insurance policy

You can also collect tax-free income by using the insurance policy as collateral for a bank loan. The advantages of this strategy are significant because:

- Personal bank loans are tax-free
- Loan or interest payments can be deferred until death
- The loan can be repaid by your estate with a tax-free death benefit
- The balance of the death benefit after loan repayment goes to your beneficiaries tax-free.

### Benefits & Options a Universal Life policy offers investors:

- Tax-deferred investment growth
- Tax-free death benefit
- Policy loans and withdrawals
- Cost-effective insurance protection
- Level, increasing, or indexed protection

With a Universal Life insurance policy, funds can be invested in a daily interest account, a guaranteed investment account or an account that reflects the performance of various stock market indices. Within an index account, the policyholder can choose investments that are entirely Canadian or up to 100 per cent foreign content.

The range of investment choices includes:

- Daily interest funds
- Term investment funds with terms of 10 or 15 years
- Index-linked funds
- Canadian bond funds
- Canadian equity funds
- U.S. equity funds
- Global equity funds
- European equity funds
- Euro-Asia equity funds
- Other international equity funds.