



March 2017

## WPT, a REIT focused on the US Industrial Market

We specialise in income producing investments with room to grow. We are looking at ways to invest in the US growing confidence, staying in sectors for which the product has not had to re-invent itself in tumult of the past while. We are looking at Industrial Real Estate. A REIT.

Robin Kingsmill, B.Sc., CIM®,  
FCSI Sr. VP, Investment Advisor  
& Portfolio Manager  
(905) 897-5212

**WPT Industrial REIT**  
Annual Yield: 5.8%

Joanna Saar, CFP, TEP, CIM®, FCSI  
Wealth Advisor  
(905) 897-1347

Example: (WIR.U-TSX)  
2000 WPT Industrial REIT units purchased today would cost \$26,660  
The Cash Flow is \$1520 USD per year paid monthly  
Rated OUTPERFORM by Analysts of BMO Capital Markets

Susan Taptelis, BA, CIM®  
Investment Advisor  
(905) 897-5227

WPT is a Canadian REIT that focused exclusively on US industrial real estate, and primarily on warehouse and distribution properties.

Jennifer Bannon, HBA  
Marketing and Business  
Development  
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We are looking here, at an opportunity to capitalise on the recovering US economy and the growing confidence of US businesses. For as purchasing levels grow, so does the demand for industrial warehousing and distribution. WPT primarily owns and operates warehouse and retail distribution centres, exclusively in the US, through a real estate investment trust (REIT) under the laws of Ontario.

Teresa Wilejto  
Investment Representative  
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While Retail *stores* are rationalizing their physical footprint, this REIT is focused on the real estate for *warehousing* and the *delivery* of product. The physical requirements for warehousing and distribution are undeniable: products have to be warehoused somewhere and must be sent from somewhere to fulfill the orders. That physical demand for real estate is expanding not reducing.

**Kingsmill Saar**  
THE  
Wealth Management Group

Not only do overall orders continue to grow in this recovering US economy, WPT has a tenant base that is strong in the on-line sales sector. Among the properties actively managed by WPT Industrial REIT we find distribution centers and warehouse properties of Amazon as well as other notable retailers such as General Mills and their best selling Cheerios.

**BMO**  **Wealth Management**  
BMO Nesbitt Burns

WPT manages properties across the US with a demonstrated record of top-notch standards and high levels of efficiency. This is a high quality, stabilized and geographically diverse portfolio in major US distribution markets.

WPT is a Canadian investment that distributes their yield in US funds. Might this also be an indirect opportunity to enhance your yield, should the US Dollar respond?

Perhaps you should consider this Canadian listed Real Estate Investment Trust: a Canadian REIT providing cash flow in US dollars, that is focused solely on the US industrial market, as a part of your portfolio

That's **Own your Future™** in action.



We are The Kingsmill Saar Wealth Management Group.  
We're here to help.

We would be happy to take your call.



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Member-Canadian Investor Protection Fund

