# The Income Advisor the strategic ADVANTAGE PROCESS®

An Investment bulletin prepared by Robin Kingsmill, Susan Taptelis and The Kingsmill Saar Wealth Management Group

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### My neighbour is having another garage sale. I am heading over to pick up a little Rembrandt!

With the volatility of recent weeks, several investors have felt the need to cash out. Nerves? Fear? Perhaps some have been preparing for the opportunities others have created in a clear out, leaving great bargains available to the canny investor.

Volatility doesn't have to be cause for deep distress. Look at *your assets*, holding their own. And well to the point: not missing their payments to you.

Perhaps this is a time to talk about bargains. What are we looking for? We look for that which the gamblers, the chancier investors find boring: solid assets with strong fundamentals and a reliable dividend or yield ... you know: the stuff of **Own your Future**<sup>T</sup> In short: pearls dumped in a push for cash.

Would you like to talk about some of the bargains we have found?

Don't hesitate to call us!

## Det's connect

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