BMO Nesbitt Burns

David Shubs – Equity Completion

April 2020

Investment Objective

This portfolio is predominantly an all equity portfolio with a close eye on capital preservation. The strategy is designed to preserve capital in difficult times and over the longer term, provide capital growth and income in the form of dividends. The long-term target asset allocation for the portfolio is 75% North American equity, 20% international equity and a small portion of cash.

Manager Comments

April 2020 saw more historic firsts. Namely:

- The fear of reduced demand and storage, forcing oil future prices to go negative
- Governments around the world reacting quickly to put as much money towards the virus and economy as they can
- A life sciences company in the later stages of hopefully finding a potential COVID-19 treatment
- The TSX and Dow Jones skyrocket and see some of their best months for returns (TSX+ 10.5% and Dow Jones Index +11.1% - Thomson Reuters, April 30, 2020)

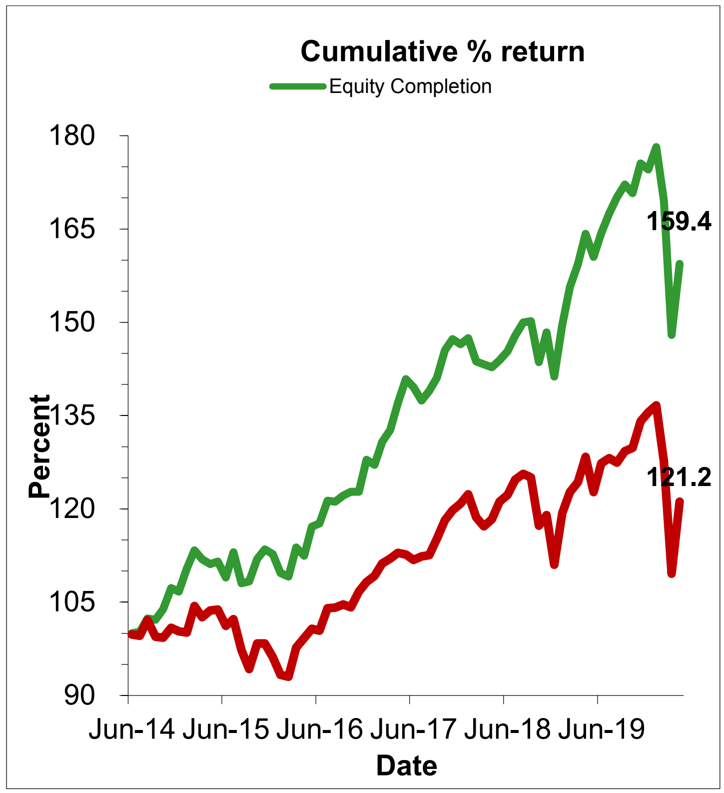
While these times may seem so fearful, uncertain and boring, not only will this pass, but it will bring about monumental changes in our children, and in our world.

As I write this, some countries, states and provinces are cautiously lifting the isolation ban and starting the reintegration process. This proposed restart to the world seems to have shifted the focus from the fear of the virus to the potential economic ramifications of the last 8 weeks. What we know is that the world shutdown will cause a recession. The question is how deep will it be felt. Hopefully governmets actions are timely and sufficient enough to offset much of the potential damage to private businesses and individuals.

We are reading as much as we can, talking to as many people as we can and trying to understand where we think the world is heading. We have deployed some capital over the last 6 weeks and hope to find more great businesses that should be poised to succeed in the new world.

Portfolio Facts

Portfolio Manager - **David Shubs**
Investment Approach - **Fundamental & Quantitative**
Risk Profile - **Medium to High**
Return Objective - **Capital Growth and Dividend Income**
Minimum Investment - **$250,000**
Portfolio Inception Date – **June 2014**
Base Currency – **Dual**
Benchmark - **5% DEX 91-day T-Bill + 50% S&P/TSX Composite + 35% S&P 500 (CAD) + 10% MSCI EAFE (CAD)**



	1 Mo	1 Yr	2 Yr	3 Yr	4 yr	5 yr	Since Inception
Strategy	7.7%	(3.0)%	5.7%	5.2%	9.1%	7.5%	8.3%
Benchmark	10.6%	(5.6)%	1.2%	2.4%	5.1%	3.2%	3.3%

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