David Shubs - Equity Completion

September 2018

Investment Objective

This portfolio is predominantly an all equity portfolio with a close eye on capital preservation. The strategy is designed to preserve capital in difficult times and over the longer term, provide capital growth and income in the form of dividends. The long-term target asset allocation for the portfolio is 75% North American equity, 20% international equity and a small portion of cash.

Manager Comments

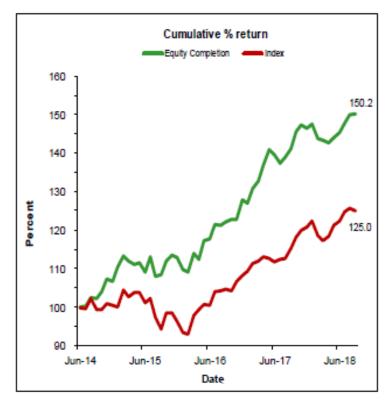
Marijuana, Trade negotiations, Brexit, strong U.S. economic data and interest rate increases drove the story for the month of September 2018. Even with the growth in marijuana stocks, we saw the TSX dip into negative territory for the year, finishing the month -1.2%, leaving it -0.8% year to date. Conversely, September 2018 saw U.S equity markets increase 1.9% for the month and 7.0% for the year [Thomson Reuters, September 28, 2018].

Our investors have been active on both sides of the border, taking advantage of the United States' economic growth and stronger currency. Our investments at home are more stable and focussed on long term appreciation. These have been spitting off dividends and providing some capital growth. So, even with exactly no marijuana exposure, and unlike the TSX, our investors have made money this month and year.

We still have work to do. There are always opportunities and we need to find them. Markets are volatile and volatility has the capacity to create overreactions. We are hunting for these discounts. We have deployed some money recently and are hoping to "go shopping" again before the end of the year. I look forward to keeping you updated on our process and our returns.

Portfolio Facts

Portfolio Manager - David Shubs
Investment Approach - Fundamental & Quantitative
Risk Profile - Medium to High
Return Objective - Capital Growth and Dividend Income
Minimum Investment - \$250,000
Portfolio Inception Date – June 2014
Base Currency – Dual
Benchmark - 5% DEX 91-day T-Bill + 50% S&P/TSX
Composite + 35% S&P 500 (CAD) + 10% MSCI EAFE (CAD)



	1 Mo	3 Mo	6 Mo	1 Yr	2 Yr	3yr	Since Inception
Strategy	0.1%	3.3%	4.9%	6.5%	10.9%	11.5%	10.0%
Benchmark	(0.5%)	2.3%	6.7%	8.6%	9.3%	9.9%	5.4%

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