



This month's commentary highlights Tax Tips for Investors, updated to include changes from the 2018 Federal and Provincial budgets. We also include our thoughts on the markets.

Tax Tips for Investors – 2018 Edition

Knowing how the tax rules affect your investments is essential to maximize your after-tax return. Keeping up to date on changes to the tax rules may open up new opportunities that could affect how your financial affairs should be structured.

Equity Strategy

We remain bullish on equities and maintain the overweight bias we have held for the last number of years. The rationale for this continued bullishness – which may seem inconsistent given trade and geopolitical tensions – is that economic and earnings momentum remain very strong, and the economic cycle almost always trumps (pun intended) politics when it comes to market returns. In short, corporate profitability in the U.S. is rising at its fastest rate since 2010, primarily because of continuing strong economic momentum and the U.S. corporate tax cuts that were enacted at the beginning of the year. In Canada, continued strength in the financial sector and the rebound in oil prices have been a helpful tailwind.

That being said, we are taking a selective approach to sectors and companies we build exposure to given that we are later in the cycle and inflationary pressures are building. Another reason for our selective approach is the massive disparity in performance and valuations we have seen over the last few years. The so-called FAANG (Facebook, Amazon.com, Apple, Netflix, and Alphabet, mostly known as Google) stocks have been the poster children for this phenomenon over the last two years. As an aside, Alphabet (GOOG) and Amazon.com (AMZN) have been “core” technology stocks in our portfolios over the last several years and remain our favourites among the FAANG names.

While multiple expansion was the key driver of market returns up to the beginning of 2018, the baton has been passed on to earnings growth. So far this earnings season, profit growth is approximately 20%, the highest level since 2010. We believe that profit growth is expected to continue to improve for the foreseeable future. Forward-looking guidance – which is even more important to investors than reported numbers (since these are after all backward looking) – has also been very strong. According to Factset research, the number of companies issuing negative earnings per share (EPS) is below the 5-year average while the number of companies issuing positive EPS guidance is well above the 5-year average. At the sector level, the Information Technology and Health Care sectors have the highest number of companies issuing positive EPS guidance for the quarter (and are two of the sectors that we are overweight).

On the fixed income front, we have no long-term bond exposure as we believe a rising interest rate environment will most negatively impact these. Instead, we are focusing on the preferred share market, which offers more compelling yields and attractive characteristics when interest rates are rising. We have been selective in the companies we have chosen, mostly buying bank, insurance, and pipelines, and even within the specific companies, we have only opted for specific issues that fit our outlook on the market.

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2018 Edition

Tax Tips for Investors

Knowing how the tax rules affect your investments is essential to maximize your after-tax return. Keeping up to date on changes to the tax rules may open up new opportunities that could affect how your financial affairs should be structured.

This 2018 edition of *Tax Tips for Investors* (updated to include changes from the 2018 Federal Budget and the 2018 provincial and territorial budgets) provides you with ideas that you may want to incorporate into your wealth management strategy. As always, we recommend that you consult an independent tax professional to determine whether any of these tips would be appropriate for your particular situation and to ensure the proper implementation of any tax strategies.

Tax Tip 1: Reduce Tax With Income-Splitting

Under our tax system, the more you earn, the more you pay in income taxes on incremental dollars earned over specified threshold levels. With this in mind, it makes sense to spread income among family members who are taxed at lower marginal rates, in order to lower your family’s overall tax burden. However, the income attribution rules can prevent most income-splitting strategies where there has been a transfer to a spouse or minor child for the purpose of earning investment income. The attribution rules re-allocate the taxation of investment income (and capital gains in the case of a gift to a spouse) to the person who made the gift regardless of the name on the account in which the investment is registered. In addition, the recently expanded ‘tax on split income’ or ‘TOSI’ rules, discussed in the ‘Tax Planning Using Private Companies’ section below, will also impact the ability to income split with family members. While there are significant restrictions, there are a number of legitimate income-splitting strategies available to you. In light of increased top personal tax rates (see chart on page 14), these strategies will have greater importance for families with disproportionate incomes.

Loan at the Prescribed Rate

An interest-bearing loan made from the person in the higher marginal tax bracket to a family member in a lower tax bracket for the purpose of investing provides an income-splitting opportunity.



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However, it is important to note that there are a number of requirements that must be met. For example, interest must be charged at the Canada Revenue Agency's (CRA) prescribed rate in effect at the time the loan is made, and interest for the previous year must be paid by January 30 of each year. The CRA sets the prescribed interest rates quarterly, based on prevailing market rates. Periods of low prescribed interest rates are generally the best time to establish a loan since the low rate can be locked-in for the duration of the loan. In order for there to be a net benefit, the annual realized rate of return on the borrowed funds should exceed the annual interest rate charged on the loan, which is included in the income of the transferor and deductible to the transferee family member if used for investment purposes. Any potential impacts of increased income to the transferee family member (i.e., loss of spousal tax credit) should also be considered before employing this strategy. Finally, it is important to consider the possible recognition of capital gains or capital losses (which may be denied) when assets other than cash are transferred or loaned to a family member.

Income-Splitting With a Spouse or Common-law Partner

Income-splitting with a spouse or common-law partner (hereinafter referred to as "spouse") can be achieved with a prescribed rate loan, or in a number of other ways. For example, the individual earning the higher income (who pays tax at a higher marginal rate), should pay as much of the family's living expenses as possible. This allows the lower-income spouse to save and invest his or her income. The earnings on those invested funds will be taxed at a lower marginal rate and the overall family tax burden will be reduced. Income-splitting in retirement can be achieved by making spousal Registered Retirement Savings Plan (RRSP) contributions while working (see page 5), through pension income-splitting (see next section) and by sharing Canada Pension Plan (CPP) / Quebec Pension Plan (QPP) benefits.

In addition, since the introduction of the Tax-Free Savings Account (TFSA) in 2009 (see page 6), money can be provided to a spouse (or adult child) to allow them to contribute to their own TFSA, subject to their personal TFSA contribution limit. Since the income earned within a TFSA is tax exempt and is not subject to the attribution rules, a TFSA provides a simple and effective income-splitting tool.

However, care must be taken if assets other than cash are gifted to a family member to fund their TFSA contribution.

Pension Income-Splitting

The pension income-splitting legislation allows a transfer of up to 50 percent of **eligible pension income** to a spouse, which provides a significant opportunity to split income where retirement incomes are disproportionate. The allocation of this income is done by each spouse making a joint election annually in their respective tax returns. For income tax purposes, the amount allocated will be deducted from the income of the person who actually received the **eligible pension income** and this amount will be reported by the other (lower income) spouse. The definition of **eligible pension income** (see below) is similar to the definition used for determining eligibility for the \$2,000 pension income tax credit, such that individuals currently eligible for this credit will generally be eligible to split pension income with their spouse. **NOTE:** It is the age of the spouse entitled to the pension income that is relevant in determining the eligibility for pension income-splitting, such that it is possible to allocate eligible pension income to a spouse under age 65.



Definition of Eligible Pension Income

From the perspective of the recipient spouse, eligible pension income will include:

Canadians who are 65 and over and receive:*

1. Registered pension plan payments;
2. Registered Retirement Income Fund (RRIF) payments (includes Life Income Fund (LIF) and Locked-in Retirement Income Fund (LRIF) payments);
3. Lifetime annuities from registered plans; or
4. Prescribed and non-prescribed annuities (interest component only).

Canadians who are under 65 and receive:**

1. Registered pension plan payments; or
2. Items (2) to (4) above; only if received as a result of the death of a spouse.

* Effective for 2013 and subsequent taxation years, certain RCA payments may also qualify for individuals aged 65 or over.

** Quebec residents should note that individuals under the age of 65 (at the end of the year) are unable to split pension income for Quebec provincial tax purposes.

Income-Splitting With Adult Family Members

In making a gift to adult children or other adult family members, you will not likely have any control over how the money will be used. However, a gift may allow them to make an RRSP or TFSA contribution or give them an opportunity to earn investment income at their lower marginal tax rate. In addition to adult children or adult grandchildren, you may want to consider this strategy for parents whom you otherwise support in after-tax dollars. The attribution rules do not generally apply to an adult relative (other than a spouse) if a **gift** is made. However, these rules may apply in a situation where a **loan** is made to a related adult where no interest (or interest below the prescribed rates) is charged on the loan, if one of the main reasons for making the loan is to split income. As previously mentioned, it will be necessary to consider the possible recognition of capital gains, or capital losses (which may be denied), when assets other than cash are transferred or loaned to a spouse or other family member.

Income-Splitting With Family Members Under Age 18

If structured properly, income-splitting can be achieved by making a gift to a minor child – typically through a trust structure – to acquire investments which generate only capital gains. In most cases, capital gains earned after the transfer on a gift can be taxed in the minor's hands. However, interest or dividend income will attribute back to the transferor parent unless fair market consideration (such as a prescribed rate loan) is received. Also, second generation income (i.e., income earned on income from the original gift) does not attribute back to the giftor. Any income earned on Registered Education Savings Plan (RESP) contributions made for a child is taxable to the child when withdrawn for education purposes (see Tip 5 on page 8).

Income-splitting with minor children where the income is derived from dividends from a private corporation or from a business carried on or owned by related persons is not an effective strategy. The “kiddie tax” rules may apply to automatically tax the minor on such income at the top marginal tax rate and not at the graduated rates. As discussed in the following section, these rules were expanded to potentially apply to family members of any age, beginning in 2018.

Tax Planning Using Private Companies Proposed Tax Changes

As first announced in its election platform, the federal government is concerned with the use of Canadian-

controlled Private Corporations (CCPCs) by high-income individuals as an income-splitting tool. Accordingly, the government recently introduced draft tax legislation affecting planning strategies involving private corporations, which can result in high-income individuals gaining perceived tax advantages through a variety of tax reduction strategies available to these individuals that are not available to other Canadians. Strategies involving private corporations specifically identified by the government include:

Income Splitting; prior to the recent expansion of the ‘tax on split income’ or ‘TOSI’ rules, proposed to be effective for the 2018 and subsequent taxation years, private companies were often used to facilitate income splitting with family members. The strategy involves having a spouse, children or other family members as shareholders of the private company; either directly or indirectly through a family trust. Dividends could then be paid to lower income family members who were 18 years of age or older (and thus not subject to the existing “kiddie-tax” rules), thereby potentially reducing the family’s overall tax bill.

However, effective January 1, 2018, any shareholder of a corporation who does not meet specific exceptions will now be subject to the expanded TOSI rules which will apply the highest marginal tax rate to income, including dividends, paid to them directly or through a family trust. For more information, please ask your BMO Financial Professional for a copy of our publication, **Tax Proposals Affecting Private Corporations: “Income Sprinkling” Draft Legislation Revised.**

Holding passive investment portfolios inside a private corporation; two measures were introduced in the 2018 Federal Budget that may impact private companies that earn active business income either directly or through an associated corporation.

The first measure proposes to limit access to the federal small business deduction (‘SBD’) where the corporation or associated corporations earn significant passive investment income. The second measure seeks to restrict the ability of a private corporation to recover refundable tax on investment income earned, in certain circumstances. Please see our BMO Wealth Management publication entitled **2018 Federal Budget Review** for more information on these recent changes.

Tip 2: Make Your Portfolio Tax-Efficient

There are literally thousands of investment options available today, each with its own investment merits and many with unique characteristics. As an investor trying to determine the most appropriate investment strategy for your portfolio, it's important to consider the level of risk associated with the investment and its expected return. When evaluating returns, you should consider the impact of income taxes, since not all investment income is taxed in the same manner.

Despite the wide range of investments available, there are three basic types of investment income: interest, capital gains and dividends. Each of these is subject to a different tax treatment.

Interest income is taxed at your marginal tax rate. However, if you realize a capital gain, you only pay tax on 50 per cent of the gain. By including only 50 per cent of the capital gain, the actual tax you pay is lower than if you had earned the same amount in interest income.

Some investments distribute a return of capital (ROC) which is not taxable upon receipt. Instead, the ROC reduces the adjusted cost base of your investment which will impact your gain or loss on the ultimate sale of the investment.

Special tax treatment through the federal and provincial dividend gross-up and tax credit mechanisms exists for dividends paid by a Canadian corporation to a Canadian individual investor. Specifically, lower effective tax rates apply to "eligible" dividends which encompass distributions to Canadian resident investors from income that has been subject to the general corporate tax rate, (i.e., generally, most dividends paid by public Canadian corporations). Dividends received which are not "eligible" dividends are subject to higher effective tax rates. Please ask your BMO financial professional for a copy of our publication entitled **Eligible Dividends** for more information on the taxation of dividend income.

The table on page 14 provides the combined top tax rates by province on the various types of investment income. Based on these rates, the table to the right illustrates the approximate pre-tax rate of return, by province, for eligible dividends and capital gains that will result in the same after-tax return as earning interest at five per cent.

Equivalent Gross Yields by Province

(assumes top marginal tax rate for 2018)*

Province	Interest at 5% After-Tax Return	Equivalent Eligible Dividend	Equivalent Capital Gain
B.C.	2.51%	3.81%	3.34%
Alberta	2.60%	3.81%	3.42%
Saskatchewan	2.63%	3.74%	3.45%
Manitoba	2.48%	3.99%	3.32%
Ontario	2.32%	3.83%	3.17%
Quebec	2.33%	3.88%	3.18%
New Brunswick	2.34%	3.52%	3.19%
Nova Scotia	2.30%	3.94%	3.15%
P.E.I.	2.43%	3.70%	3.27%
Newfoundland	2.44%	4.25%	3.28%

* See page 14 for top marginal rates.

If a regular income stream is your primary investment objective, rather than fixed income interest-bearing securities, you may want to consider investing in preferred shares of Canadian corporations – which pay dividends that will be taxed at lower rates. However, keep in mind the potential impact that the gross-up on dividends can have on your taxable income and any income-based benefits (such as Old Age Security).

When deciding how to invest your RRSP and non-RRSP portfolios, consider holding interest-bearing securities in your RRSP, and investments that generate Canadian dividends and long-term capital gains (or losses) outside your RRSP. All sources of investment income earned in an RRSP are tax-sheltered until withdrawn, but all withdrawals are taxed at your marginal rate for ordinary investment income (such as interest).

Many fixed income investments pay regular interest at set dates throughout the term of the investment. However, compound-interest investments pay interest only upon maturity. These investments include Strip Bonds, Guaranteed Investment Certificates (GICs) and compound-interest Canada Savings

Bonds. For tax purposes, the difference between the purchase price and the maturity value is considered interest income.

With compound-interest investments, even though you do not receive regular interest payments, you must include the amount of interest “earned” each year on your annual tax return. This can result in a negative cash flow if the compound investment is held in a non-registered plan. If your investment strategy includes compound-interest investments, it may be more appropriate to hold these investments in your RRSP since you will not be responsible for paying tax on the income until it is withdrawn from the plan.

Finally, it should also be noted that amendments to the tax legislation originating from the 2016 Federal Budget changed the taxation of certain types of investments beginning in 2017, namely corporate class mutual funds and ‘linked’ notes. Specifically, these amendments prevent the deferral of capital gains tax by investors in mutual fund corporations structured as switch funds and introduced a new rule that effectively treats the portion of any gain realized on the sale of a linked note, that is attributable to the variable return on the note, as accrued interest on the note. Please see our **Corporate Class Funds and Linked Notes – New Tax Changes Take Effect on January 1, 2017** publication for further details.

Tip 3: Maximize Your Tax-Deferred Savings With an RRSP or TFSA

Your RRSP is likely the cornerstone of your overall retirement strategy. Allowable contributions to your RRSP are tax-deductible and thereby reduce your taxable income. In addition, the income earned in an RRSP is not taxed until it is withdrawn, which means that your savings will grow faster than they would if held outside an RRSP.

Maximize Contributions

The maximum RRSP contribution that can be deducted in a particular year is available on your prior year’s Notice of Assessment. Otherwise, to estimate your contribution limit start with any unused RRSP contribution room from prior years (accumulated since 1991), and add 18 per cent of your prior year’s qualifying “earned income” up to the current year’s maximum deduction limit: \$26,230 for 2018 and \$26,500 for 2019. If you are a member of a Deferred Profit Sharing Plan

(DPSP) or Registered Pension Plan (RPP), you must deduct your pension adjustment (and net past service pension adjustment, if any) when calculating your RRSP contribution room.

If you leave your employer before retirement and lose the value of benefits under an employer-sponsored DPSP or RPP, a pension adjustment reversal may be available which restores contribution room lost because of previously reported pension adjustments. Contributions to an RRSP in excess of your maximum contribution room will result in a penalty tax of one per cent per month, if these cumulative “over-contributions” exceed \$2,000.

Contribute Securities

If you do not have enough cash to maximize your RRSP contribution, consider transferring securities you already own to a Self-Directed RRSP. This is called an “in-kind” contribution because property, not cash, is contributed. Securities include stocks and bonds of publicly-traded Canadian corporations, as well as Canada Savings Bonds and other bonds issued by the federal and provincial governments. The amount of the deductible contribution will be the fair market value of the property on the date of transfer. You will be required to report any capital gains accrued to the date of transfer on your tax return. Avoid transferring assets with accrued capital losses since a capital loss realized on this transfer is denied for tax purposes.

Use a Spousal RRSP

A Spousal RRSP is the same as a regular RRSP except that it is registered in your spouse’s name, allowing you, as the contributor, to take a tax deduction for your contributions made to the plan. When your spouse withdraws the funds at retirement, your spouse will be taxed at his or her marginal tax rate. The most advantageous scenario for a Spousal RRSP occurs when the plan holder would otherwise have little retirement income, while the contributing spouse would have a significant amount of retirement income. Contributions you make to a Spousal RRSP reduce your contribution room, not your spouse’s.

The use of Spousal RRSPs as an income-splitting tool may still be recommended despite the opportunities created by pension income-splitting (discussed on page 2), since

Spousal RRSPs will allow for income-splitting prior to age 65. In addition, a Spousal RRSP provides a further opportunity to increase the amount of income-splitting beyond the 50% limitation provided by the pension income-splitting rules.

If you are over age 71 and have “earned income” that has created new RRSP contribution room, you can still contribute to a Spousal RRSP as long as your spouse is 71 or younger – even though you can no longer contribute to an RRSP for yourself.

Tax-Free Savings Account

Introduced in 2009, the Tax-Free Savings Account (TFSA) is a general-purpose, tax-efficient savings vehicle that has been hailed as the most important individual savings vehicle since the introduction of the RRSP. Because of its flexibility, it complements other existing registered savings plans for retirement and education.

In 2015, the annual TFSA contribution limit was raised to \$10,000; however, it reverted back to \$5,500, effective for 2016 and subsequent years, and is indexed for inflation (in \$500 increments) in future years. Any unused contribution room can be carried forward for use in future years. If you do not already have a TFSA, you may be eligible to contribute up to \$57,500 (\$5,000 for 2009 to 2012 plus \$5,500 for 2013 and 2014, \$10,000 for 2015 and \$5,500 for 2016, 2017 and 2018) if you were at least 18 years of age in 2009 and have been a Canadian resident since then. Contributions are not deductible for tax purposes; however, all income and capital gains earned in the account grow tax-free.

All withdrawals from the TFSA (including income and capital gains) are received tax-free. In addition, the amount of the withdrawal will increase your TFSA carry-forward contribution room in the following year.

A TFSA is beneficial for many investors and for many different reasons, including saving for short-term purchases such as an automobile or saving longer term for retirement. TFSAs can also be an effective income-splitting tool. A higher-income spouse can give funds to the lower-income spouse or an adult child so that they can contribute to their own TFSA (subject to their personal TFSA contribution limits). As well, the attribution rules will not apply to income earned within the spouse’s (or adult child’s) TFSA.

For older investors, TFSAs provide a tax-efficient means of investing – particularly beyond the age of 71 when they are no longer eligible to contribute to their own RRSP. In addition, if retirees are required to take more income than they need from a RRIF, they can contribute the excess amounts to a TFSA (subject to their TFSA contribution limit) and continue to shelter future investment earnings from tax. Furthermore, any withdrawals from a TFSA will not affect the eligibility for federal income-tested benefits and credits (such as Old Age Security or Guaranteed Income Supplements).

Where possible, the TFSA should be used in conjunction with an RRSP and other tax-deferred savings plans, such as an RESP. However, where funds are limited, a TFSA may be an appropriate savings vehicle for individuals who have forgone RRSP contributions because of the limited benefit of a tax deduction at low marginal tax rates. For others in a higher marginal tax bracket, a tax refund resulting from an RRSP contribution could be used to fund a contribution to a TFSA. Otherwise, the benefit of contributing to an RRSP versus a TFSA will depend largely on your tax rate at the time of contribution and at the time of withdrawal, upon retirement. Generally, an RRSP contribution will be more beneficial where the individual is in a higher tax bracket when contributing than they are expected to be when drawing upon the RRSP funds at retirement (including the possible clawback of any government benefits). However, there is no “one-size fits all” rule and each situation should be considered individually.

The types of investments eligible for a TFSA are very similar to those investments eligible to be held within an RRSP. Similar to an RRSP, because of the tax-free nature of a TFSA, income that would otherwise be taxed at high rates outside a registered account, such as interest income, would be appropriate for a TFSA. Investments that may generate capital losses may not be appropriate for a TFSA since capital losses realized within a TFSA will have no tax benefit.

However, ultimately the choice of specific investments in a TFSA will be unique to the investor, depending on such factors as their income needs, the investment time frame and their investment goals, tolerance for risk and overall investment strategy.

Tip 4: Donate Appreciated Securities

The benefits of making a charitable donation are countless – from helping those in need to the personal satisfaction we feel when giving something back to a cause we feel passionate about. With proper planning, you can also reduce your income tax liability and maximize the value of your donation. To optimize the tax benefit of making a charitable gift, a donation of qualifying publicly-traded securities may be preferred over a cash donation of equal value, particularly in cases where you have already decided to dispose of the securities during the year.

The fair market value of securities donated to charity will reduce your taxes through a charitable donation tax credit. For donations made after 2015 that exceed \$200, the calculation of the federal charitable donation tax credit will allow higher income donors to claim a federal tax credit at a rate of 33% (versus 29%), but only on the portion of donations made from income that is subject to the 33% top marginal tax rate that came into effect in 2016. When combined with the provincial donation tax credit, the tax savings can approximate 50 per cent of the value of the donation (depending on your province of residence).

A donation of securities is considered a disposition for tax purposes. If the security donated has appreciated in value since its purchase, you may incur a tax liability on the accrued capital gain. However, because of a special tax incentive to benefit those who donate appreciated qualified securities to charity, the capital gain inclusion rate on the donated securities is nil instead of the normal 50 per cent that would otherwise apply. The tax benefit realized as a result of this incentive can be significant.

Qualified securities include shares, mutual funds, and a debt obligation or right listed on designated Canadian and international stock exchanges.

Donation – Tax Benefit Example

	Sell Shares & Donate Cash Proceeds	Donate Shares
Capital gain	\$100	\$100
Taxable portion	50%	nil
Taxable capital gain	\$50	nil
Income tax (50% rate)	\$25 (A)	nil
Charitable donation amount	\$100	\$100
Potential tax savings (50% rate)	\$50 (B)	\$50 (B)
Net Tax Savings (B)-(A)	\$25	\$50

The table above illustrates how this special incentive increases the value of a charitable donation when the property donated is a qualified security, instead of the cash proceeds from a sale of the security. The example assumes the fair market value of the security is \$100 and the adjusted cost base is nil (such as shares received from an insurance demutualization). It also assumes the individual is subject to the top tax bracket, has sufficient other income to avoid the annual limit on donation claims of 75% of net income, and that other donations of at least \$200 have been made in the year.

It should be noted that a previous Federal Budget amendment may limit the tax benefits associated with this strategy when flow-through securities are donated to charity. For more information, please ask your BMO financial professional for a copy of our publication entitled **Donating Appreciated Securities** and/or consult with your tax advisor.

Tip 5: Use Registered Plans To Save For Children's Educational or Other Needs

The increasing cost of post-secondary education is causing many parents to be concerned about funding. To assist parents in saving for their children's education, the government provides the Canada Education Savings Grant (CESG), which applies to certain contributions made to Registered Education Savings Plans (RESPs). These grants, combined with the ability of the contributor to access the accumulated income if not used by the beneficiary for education expenses, make RESPs a very attractive vehicle to fund your children's or grandchildren's education.

Contributions to an RESP are not tax deductible. However, the income from investments in an RESP (including the income from investments purchased with the CESG) is tax-sheltered as long as it remains in the plan. Withdrawals to pay education expenses from accumulated income and the CESG will be taxable in the beneficiary's hands at his/her marginal tax rate.

There have been several enhancements to RESPs since their introduction. In particular, the annual contribution limit of an RESP was eliminated (which was previously \$4,000 per beneficiary), and the lifetime contribution limit for each beneficiary was increased to \$50,000 (from \$42,000). More recently, greater flexibility for RESPs was provided by effectively extending the potential lifetime of RESPs by an additional 10 years, and allowing certain transfers amongst RESP plans for siblings, without triggering penalties or the repayment of CESGs.

Generally, on the first \$2,500 of annual RESP contributions for children up to the year they turn age 17, the government will contribute an additional 20 per cent directly to the RESP, for a maximum CESG of \$500 available each year (i.e., 20 per cent of \$2,500) up to the maximum lifetime CESG of \$7,200. If no contribution is made during the year, the CESG contribution room is carried forward. However, despite the elimination of the annual RESP contribution limits, the maximum CESG that can be received in a year from current and prior years' unused grants is restricted to \$1,000.

The introduction of the TFSA (discussed previously) provided another source of funding for a child's educational or other needs. Although a TFSA can not be established for a child under 18, due to the flexibility of the TFSA it is possible for a

parent to direct their TFSA savings towards the funding of their child's education. However, parents should first consider using RESPs to save for their child's education to maximize the available CESGs and other government incentives that may be available for each child, particularly where it is expected that their child(ren) will pursue post-secondary education. Thereafter, if additional educational savings are required, the TFSA could be used as a supplement. It is also worth noting that once a child turns 18, they will generate TFSA room which will enable them to make contributions to their own TFSA (if they have reached the age of majority), which can be funded by parents without attribution. Thereafter, the TFSA assets can be used by the child for education or any other purpose.

Registered Disability Savings Plans

For disabled individuals, a tax-deferred investment savings vehicle similar to the RESP was introduced several years ago. The Registered Disability Savings Plan (RDSP) is a registered savings plan intended to help parents and others save for the long-term financial security of persons with severe or prolonged disabilities who are eligible for the Disability Tax Credit. Contributions up to a lifetime maximum of \$200,000 per beneficiary can be made to an RDSP until the end of the year in which the disabled beneficiary turns 59, with no annual limit. Contributions are not tax deductible; however, any investment earnings that accrue within the plan grow on a tax-deferred basis. When earnings are withdrawn as part of a disability assistance payment, they are taxable in the hands of the beneficiary. Canada Disability Savings Bonds (CDSB) and Canada Disability Savings Grants (CDSG), up to annual and lifetime limits, can be received in an RDSP from the federal government depending on family income. Recent federal budgets have provided further enhancements to RDSPs, including: the 10-year carryforward of CDSB and CDSG entitlements; the possible roll-over of RESP investment income to RDSPs; increased flexibility on withdrawals for beneficiaries with a shortened life expectancy; and the extension of the existing RRSP/RRIF roll-over rules to allow the roll-over of a deceased's RRSP/RRIF proceeds to the RDSP of a financially dependant child. Speak to your BMO financial professional if you or a family member are disabled to understand more about these plans.

Tip 6: Use Borrowed Funds To Invest

Generally, interest expenses are deductible for tax purposes if the funds are borrowed for the purpose of earning income from a business or an investment vehicle, both initially and on an ongoing basis. Interest on borrowed funds that are used only to generate a capital gain is generally not deductible. Consider paying down non-deductible personal debts (such as RRSP loans, mortgages on home purchases and credit card balances) before paying down investment-related debt. For more information, ask your BMO financial professional for a copy of our publication **Leveraged Investment Strategies and Interest Deductibility**, and speak to your tax advisor about the appropriate structuring of your particular investment strategy to achieve interest deductibility.

Tip 7: Manage Income Tax Withholding/ Instalments

If you are one of many Canadians that receives an income tax refund each year, ask yourself “why am I giving the government an interest-free loan?” If you are getting a refund, it’s usually because the income taxes that are withheld by your employer exceed your actual tax liability. Income tax withholding rates are an estimate of the taxes you will owe for the year if your only income source is the one upon which the taxes are being calculated. Withholding rates do not take into consideration all income tax deductions and credits such as RRSP contributions, deductible (spousal) support payments or charitable donations. This can result in an overpayment of tax during the year and a refund when you file your tax return.

If you would like your employer to reduce the amount of withholding taxes from your earnings, you can make a request, in writing, to your local Regional Taxation Services Office of the CRA (or Revenue Quebec). Include documentation to support your request such as RRSP contribution receipts or a written court order for support payments. If you qualify, your employer will receive a letter of authorization to reduce the withholding taxes on your employment income.

The reduced withholding means you will improve your cash flow by increasing your net take home pay throughout the year, instead of receiving a lump-sum tax refund the following year when you file your tax return.

Similarly, many investors are required to remit quarterly personal income tax instalments on significant investment income which is not subject to withholding tax at source. Many investors do not adequately review the appropriate amount of tax instalments to remit, which can lead to an “interest free loan” to the government for over-remittances or non-deductible interest and penalties for late or deficient remittances. Accordingly, investors with larger portfolios should consider reviewing and planning for potential instalment requirements with their tax advisor – with assistance from your BMO financial professional.

Tip 8: Reduce Tax For Your Estate

Your estate plan can accommodate a number of tax-saving strategies to reduce or defer the amount of tax payable by your estate and maximize the amount available to your heirs.

Use a Trust to Split Investment Income

If your beneficiaries are likely to invest their inheritance, it may be possible to protect your assets and reduce tax on investment income by using trusts created in your Will – called “testamentary” trusts. Similar to trusts created during your lifetime (“inter-vivos” trusts), as of 2016 any income retained in these testamentary trusts will be taxed at the top marginal tax rates.

However, two exceptions to the imposition of the flat top tax rate apply as follows:

- During the first 36 months following death, a deceased individual’s unadministered estate may be eligible for the graduated tax rates, provided the executor does not distribute the estate assets during this period, if so permitted under the terms of the Will (defined as a “graduated rate estate”).
- Graduated marginal tax rates continue to apply for a certain testamentary trust (defined as a “Qualified Disability Trust”) if established for a beneficiary who is eligible for the federal Disability Tax Credit.

These important tax changes, which became effective in 2016 and later years, also eliminated some of the other special tax treatments accorded to testamentary trusts such as the exemption from income tax instalments and the exemption from the general requirement for trusts to have a December 31 taxation year-end.

Although these recent changes have eliminated access to the graduated tax rates on income retained and taxed within all existing and future testamentary trusts, trusts created in your Will, such as a trust for each child's family, may still provide income-splitting opportunities since they can be used to "sprinkle" income on a discretionary basis to family members in the lower tax brackets. In addition, testamentary trusts offer many other benefits (including control and protection), such that they will continue to be an important consideration in tax and estate planning.

Because of the significance of these recent changes, it is important to consult with your external tax and legal advisors to determine any impact to your existing Wills and estate plan, as well as any existing trusts established by you or your family members.

Name a Beneficiary For Your RRSP/RRIF or TFSA

The value of an RRSP or RRIF is included in the tax return of the annuitant in the year of death. If the beneficiary is your surviving spouse or a financially dependent child or grandchild, your estate will generally not be taxable on the proceeds from the plan. Instead, the beneficiary will include the proceeds in his or her income.

Your surviving spouse can defer the tax on the proceeds if the funds are rolled into your spouse's own RRSP or RRIF. Taxes can also be deferred if the beneficiary is a financially dependent child or grandchild who is a minor or is disabled (if under age 18, an annuity payable to age 18 is available; if disabled and financially dependent, a roll-over to the beneficiary's own plan is available).

If any of these roll-overs are not available, the fair market value of the investments in the RRSP/RRIF at the time of death is generally included in the final tax return of the deceased. If the RRSP/RRIF investments have increased in value from the time between the annuitant's death and the

distribution to the beneficiary, the amount of the increase is generally included in the beneficiary's income. On the other hand, the amount of any post-death decrease in the value of the RRSP/RRIF can be carried back and deducted against the deceased annuitant's year of death income inclusion.

Subsequent to the introduction of the TFSA, most provinces introduced legislation also allowing beneficiary designations for TFSAs. (**NOTE:** Quebec does not allow the ability to name a direct beneficiary for an RRSP, RRIF or TFSA in the contract itself, instead a beneficiary can only be appointed in a Will.) Where the TFSA holder designates a beneficiary (or beneficiaries), upon the death of the account holder the proceeds of the TFSA will be paid out to the beneficiary (or beneficiaries), and the TFSA will be closed. No tax will be payable by the deceased's estate in respect of the TFSA and the fair market value of the TFSA at death will be received tax-free by the beneficiaries; however, any income or growth post-death is taxable to the beneficiary.

A surviving spouse beneficiary has the ability to transfer the TFSA value at date of death to their TFSA (considered an "exempt contribution"), but to the extent that there has been any appreciation post-death, they would need sufficient contribution room to transfer this increase to their own TFSA. Many of these complexities are not applicable where a spouse is named as the "successor holder" and as such, it is usually recommended that spouses are named as "successor holders" of TFSAs instead of beneficiaries, although generally probate fees (where applicable) will not apply in either case where a TFSA successor holder or beneficiary has been named.

Where the TFSA is not transferred to a surviving spouse, as previously stated **the fair market value of the TFSA at death** would be received tax-free, but any income or growth post-death is taxable to the beneficiary. To the extent that the beneficiary has sufficient contribution room in their own TFSA, they would be able to transfer some or all of the inherited TFSA assets to their own TFSA, once the beneficiary has actually received the distribution from the deceased's TFSA. Assets not transferred to the beneficiary's TFSA will remain in the beneficiary's non-registered account and any income thereon will be subject to future taxation.

For TFSA holders without spouses, naming someone as a beneficiary can provide a means of avoiding probate fees on the fair market value of the TFSA, (where applicable), but in some situations it may be desirable to have the assets pass through the Will to facilitate estate planning, notwithstanding the cost of obtaining probate. Ultimately, you should consult with your estate professional for confirmation of the appropriate designation on all of your registered plans in the context of your overall estate plan.

Defer Capital Gains

For non-registered accounts, capital gains that have not been realized during your lifetime are taxable to your estate upon death. However, if your investments are inherited by your surviving spouse (or a qualifying spousal trust), the tax on accrued capital gains can be deferred until the earlier of the time the investment is actually sold, or until the death of your surviving spouse.

In some circumstances, subject to the terms of your Will, your executor may elect to realize a capital gain or loss on some, or all, of the property left to your spouse. For example, it may be beneficial to realize a capital gain sufficient enough to offset any unused losses carried forward in the year of death, and the spouse will inherit the higher cost base. Alternatively, a realized capital loss may be available to offset any income, not just capital gains, in the year of death or the immediately preceding year.

Charitable Bequests

The charitable donation tax credit is generally subject to an annual limit of 75% of net income. However, for donations made in the year of death the credit limitation is increased to 100% of the deceased's net income and any donations that cannot be claimed in the year of death can be claimed in the deceased's prior year tax return, also up to 100% of net income in that year.

NOTE: changes originating from the 2016 Quebec Budget have removed the above 75% limitation for 2016 and subsequent taxation years in calculating the qualifying Quebec provincial donation tax credit.

Recently enacted legislation allows additional flexibility in the tax treatment of charitable donations in the context of a death occurring after 2015. Specifically, a donation made by Will and designated donations (i.e., where an individual designates a qualified donee as a beneficiary under an RRSP, RRIF, TFSA or life insurance policy), is no longer deemed to have been made immediately before death, as was the case under the previous legislation. Instead, these donation bequests are deemed to have been made by the estate at the time the specific property is donated to the qualifying donee. As a result, further planning opportunities now exist for certain qualifying estates. Where applicable, estate trustees have additional flexibility to apply the donation tax credit, resulting from donations made during the first 36 months of an unadministered estate, to:

- i. the taxation year of the estate in which the donation is made;
- ii. an earlier taxation year of the estate; or
- iii. the last two taxation years of the deceased individual.

Further amendments have added additional flexibility to apply a donation to income of the estate in the year of donation or the last two taxation years of the deceased, where the donation is made within 60 months of death by a (former) graduated rate estate.

In light of these recent changes, you should consult with your tax and estate professionals to fully review the possible tax implications and benefits of any charitable bequest strategy within your existing estate plan.

Tip 9: Consider U.S. Estate Tax Implications If You Own U.S. Investments

Investing in foreign assets, such as U.S. securities, provides an opportunity for diversification. However, U.S. estate tax could be a concern if you are a Canadian who owns U.S. property at death. The estate of a Canadian is potentially subject to U.S. estate tax if the value of U.S. property owned personally at death exceeds US\$60,000, and the value of worldwide assets exceeds the federal estate and gift tax exemption amount of US\$11.18 million for deaths in 2018 (for 2017 the federal estate and gift tax exemption was US\$5.49 million). The increased exemption is effective for 2018 through 2025, however in 2026 the exemption will revert to US\$5 million, adjusted for inflation.

As shown in the table to the right, U.S. estate tax generally escalates as the value of the estate increases. U.S. estate tax rates start at 18% and increase to a maximum of 40%. U.S. taxable property includes U.S. real estate, shares of U.S. corporations, many U.S. bonds and debts of a U.S. issuer, even if the investment is held in an RRSP, RRIF or TFSA. Canadian mutual funds that invest in U.S. securities or American Depository Receipts (ADRs) are generally not subject to U.S. estate tax. In Canada, estates are subject to Canadian income tax on accrued gains on all capital property owned upon death, including any U.S. taxable property (unless the property is left to a spouse or qualifying spousal trust). This means that your U.S. taxable property could attract U.S. estate tax, but it may also be taxed by the imposition of Canadian capital gains tax.

However, relief is available to reduce the adverse effects of U.S. estate tax imposed on Canadians in certain circumstances. The tax treaty between Canada and the U.S. (the "Treaty"), together with Canadian tax rules, may:

- Eliminate U.S. estate tax for "small" estates with a worldwide value below the amount covered by the unified credit (US\$11.18 million for 2018 and indexed for inflation in future years);
- Provide Canadians with access – but only on a pro-rated basis – to the same unified credit and marital credit available to U.S. citizens to reduce U.S. estate tax and;
- Allow U.S. estate tax paid as a foreign tax credit but generally only against Canadian federal capital gains

tax payable on the U.S. property. Previous changes to the treaty extended the possible credit of U.S. estate tax against Canadian income tax payable at death on RRSPs, RRIFs and stock options.

These provisions may not apply to all Canadians owning U.S. taxable property. In particular, Canadians who are U.S. citizens are subject to different regulations. Investors should be aware that tax planning opportunities are available in order to minimize the exposure to U.S. estate tax.

For more information, please ask your BMO financial professional for a copy of our publication **U.S. Estate Tax for Canadians** and **Tax and Estate Consequences of Investing in U.S. Securities**. Cross-border planning is very complex and requires professional advice.

U.S. Estate Tax Rates (in \$US)			
If the taxable amount is:		Tax on Column 1	Tax rate on excess over Column 1
Over amount in this column (i.e., Column 1)	But not over amount in this column (i.e., Column 2)		
\$0	\$10,000	\$0	18%
\$10,000	\$20,000	\$1,800	20%
\$20,000	\$40,000	\$3,800	22%
\$40,000	\$60,000	\$8,200	24%
\$60,000	\$80,000	\$13,000	26%
\$80,000	\$100,000	\$18,200	28%
\$100,000	\$150,000	\$23,800	30%
\$150,000	\$250,000	\$38,800	32%
\$250,000	\$500,000	\$70,800	34%
\$500,000	\$750,000	\$155,800	37%
\$750,000	\$1,000,000	\$248,300	39%
\$1,000,000		\$345,800	40%

Source: Wolters Kluwer Limited, CCH

Finally, investors are reminded of the CRA requirement to disclose their foreign investments annually on Form T1135 (Foreign Income Verification Statement), if the aggregate cost of the non-registered foreign property exceeds CDN \$100,000 at any time during the year.

For more information on this CRA reporting requirement, including the new simplified Form T1135 reporting method effective for 2015 and later years, where the aggregate cost of foreign securities held was less than CDN \$250,000 throughout the year (but exceeded CDN \$100,000), please ask for our publication entitled **The CRA's Foreign Reporting Requirements**.

Tip 10: Year-End Tax Planning

Tax planning should be a year-long event; however, here are some year-end tips and reminders to help reduce income tax costs for you and your family.

Important Dates to Remember

December 15, 2018

Due date for final income tax instalment payments for individuals. Consider the impact of investment income on quarterly tax instalments to avoid non-deductible arrears, interest and penalties.

December 27, 2018

Possible last buy/sell date for securities to settle in the calendar year (based on the settlement cycle of trade date plus two days). Review investment portfolios to consider the sale of securities with accrued losses before the end of the year to offset capital gains realized in the year, or in the three previous taxation years (if net capital loss created in current year). Watch the superficial loss rules that can deny the capital loss on the sale of an investment if repurchased within 30 days by you, your spouse or other affiliated entity. Ask your BMO financial professional for a copy of our publication **Understanding Capital Losses** for more information on this strategy.

January 30, 2019

Last day to pay annual interest on family loans to avoid income attribution (see page 1).

March 1, 2019

Last day to make a 2018 RRSP contribution (see page 5).

Other Planning Considerations

RRSP/RRIF

Did you turn 71 this year?

- You must wind-up your RRSP by the end of the year in which you turn 71, so consider making a final RRSP contribution to the extent you have any unused RRSP contribution room.

Children

- File a tax return for children with “earned income” to start accumulating RRSP room.
- Start saving for your child’s education – contribute to an RESP and you may be eligible for a government grant (see page 8).
- Keep in mind that the maximum dollar amounts that can be claimed under the Child Care Expense deduction are generally \$8,000 per child under age 7, and \$5,000 per child aged 7 to 16.

Medical Expenses

- Combine medical expenses for you and your family on one income tax return and choose the 12-month period ending in the year that contains the most expenses.

Donations

- Donate appreciated securities instead of cash for enhanced tax savings (see page 7).
- Make all charitable donations by December 31 (including donations planned for early next year).
- Combine all charitable donations for you and your spouse and claim on one income tax return for maximum tax savings.
- Be aware that for donations made after 2015 that exceed \$200, calculation of the federal charitable donation tax credit will allow higher income donors to claim a federal tax credit at a rate of 33% (versus 29%), but only on the portion of donations made from income that is subject to the new 33% top marginal tax rate that came into effect in 2016. When combined with the provincial donation tax credit, the tax savings can approximate 50 per cent of the value of the donation (depending on your province of residence).

Home Accessibility Tax Credit

The 2015 Federal Budget introduced a new non-refundable “Home Accessibility Tax Credit,” effective for 2016 and subsequent years, for seniors and persons with disabilities

in recognition of the additional costs necessary to support independent living, such as improvements to safety, accessibility and functionality of their dwellings. This 15% non-refundable tax credit applies up to \$10,000 of eligible home renovation expenditures per year, per eligible dwelling, providing up to \$1,500 in federal tax relief. Eligible expenditures include certain home renovations or alterations of an enduring and integral nature, such as costs associated with the purchase and installation of wheelchair ramps, walk-in bathtubs and grab bars.

Conclusion

Tax Tips for Investors is neither a comprehensive review of the subject matter covered nor a substitute for specific professional tax advice. Therefore, the tax strategies contained in this publication may or may not be appropriate for you.



We encourage you to consult with an independent tax professional to confirm the anticipated implications to your particular situation of the current tax legislation in developing and implementing any tax strategies.

2018 Combined Federal and Provincial Top Marginal Tax Rates for Individuals*

Province	Interest & Ordinary Income	Capital Gains	Canadian Dividends	
			Eligible	Non-Eligible ¹
Alberta	48.00%	24.00%	31.71%	41.64%
British Columbia	49.80%	24.90%	34.20%	43.73%
Manitoba	50.40%	25.20%	37.78%	45.92%
New Brunswick	53.30%	26.65%	33.51%	46.88%
Newfoundland and Labrador	51.30%	25.65%	42.61%	43.81%
Northwest Territories	47.05%	23.53%	28.33%	35.98%
Nova Scotia	54.00%	27.00%	41.58%	47.34%
Nunavut	44.50%	22.25%	33.08%	36.78%
Ontario	53.53%	26.76%	39.34%	46.84%
Prince Edward Island	51.37%	25.69%	34.22%	44.25%
Quebec	53.31%	26.65%	39.89%**	44.83%**
Saskatchewan	47.50%	23.75%	29.64%	39.75%
Yukon	48.00%	24.00%	28.93%	41.42%

* This table shows the 2018 top combined marginal tax rates by province. The rates apply to taxable incomes over \$205,842, except that the thresholds are \$220,000 in Ontario, \$307,547 in Alberta and \$500,000 in Yukon.

** The 2018 Quebec budget reduced the dividend tax credit rates effective March 27, 2018. The 2018 top marginal rates for dividends received prior to March 28, 2018 are 39.83% (eligible) and 43.94% (non-eligible).

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¹ The most notable change for the 2018 tax year is an increase in the non-eligible dividend tax rate for all jurisdictions as a result of a decrease in the federal small business tax rate announced in the federal government's October 24, 2017 Fall Economic Statement.

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