



Portfolio Strategy

A significant collapse in equity markets in February and March (the quickest value destruction since 1931), followed by an equally sharp opposite reaction to the upside to the end of June, has left many investors asking whether we have recovered too far and too fast. We continue to have a high degree of conviction in the view that, among asset classes, equities hold better value than cash or bonds at this juncture. Recall that the stock market “discounts” the real world economy a few months ahead of time. Given that, the collapse of February and March was a prelude to the abysmal economic growth from an almost worldwide economic shutdown and the improvement since April has led much improved numbers. The market got it right on both counts.

We continue to see value for the S&P 500 and TSX, given persistently low interest rates, massive stimulus measures that have been deployed to combat the Coronavirus and the improving economic momentum (as witnessed in manufacturing, housing, consumer confidence and employment data) given the gradual reopening of economies. On that point, although some states in the US are seeing a resurgence in infections because of premature re-openings, we do not believe it is economically feasible to re-shutter entire economies even if we do experience a “second wave” of the Coronavirus – governments simply cannot afford it with Deficit-to-GDP ratios running in the 12% and 16% range in Canada and the U.S. respectively.

Our view is that while elevated volatility will likely remain with us for some time, weakness in the market is an opportunity to buy high quality stocks.

During the month of June we continued to invest into the market, adding to our position in Lockheed Martin in the US and initiating a position in energy infrastructure player Enbridge in Canada. We continue to look for further opportunities to invest our remaining small cash positions.

In fixed income, we deployed proceeds from our earlier sale of preferred shares into managed fixed income portfolios. This brings our fixed income exposure back in-line with our (still underweight) target and well diversified within the fixed income market.

Estate Information Organizer

Everyone has their own system for filing important documents, financial records, and digital account access information, and can easily obtain this information when needed. However, if someone else were to step into your shoes, would they know where you keep your Will, life insurance policies, the location of your safety deposit box and keys, or details about your digital assets such online accounts, loyalty programs and subscriptions?

The BMO Wealth Management Estate Information Organizer is designed to help your family, executor (referred to as a “liquidator” in Quebec), or Power of Attorney for Property (referred to as a “mandatory” in Quebec) locate all of your important documents and other information needed to administer your estate or act as your Power of Attorney for Property. Using this resource, you can specify where documents or accounts are located, identify appropriate contacts and provide security access details for your online accounts. The Estate Information Organizer can be invaluable in helping to ensure that nothing is overlooked in the administration of your estate.

As always, if you have any questions, please do not hesitate to contact us.

Please note: We cannot take trading instructions via email or voice mail, please contact your Investment Advisor directly.

For disclaimer details, please click here: <http://www.bmo.com/nesbittburns/popups/about-us/disclaimers>

Estate Information Organizer

PERSONAL & CONFIDENTIAL

Everyone has their own system for filing important documents, financial records, and digital account access information, and can easily obtain this information when needed. However, if someone else were to step into your shoes, would they know where you keep your Will, life insurance policies, the location of your safety deposit box and keys, or details about your digital assets such as online accounts, loyalty programs and subscriptions?

The BMO Wealth Management Estate Information Organizer is designed to help your family, executor (referred to as a “liquidator” in Quebec), or Power of Attorney for Property (referred to as a “mandatory” in Quebec) locate all of your important documents and other information needed to administer your estate or act as your Power of Attorney for Property. Using this resource, you can specify where documents or accounts are located, identify appropriate contacts and provide security access details for your online accounts. The Estate Information Organizer can be invaluable in helping to ensure that nothing is overlooked in the administration of your estate.

To make sure the information in the Estate Information Organizer is always current, be sure to review it regularly. It’s also a good idea to either make a copy for your executor or, at a minimum, tell your executor where it can be located.

Due to the personal and confidential nature of the information included, we advise you to keep your Estate Information Organizer in a secure, but accessible location.

Should you require additional space when completing the Estate Information Organizer, please use the ‘Notes’ section on page 17, or attach copies of the applicable documents.

Name _____

Date of birth _____

SIN _____

Address _____

Phone _____

Email _____

Part 1 – Details of Funeral Arrangements

Include information regarding pre-arranged services, cemetery plots, burial versus cremation instructions, organ donation, etc.

Part 2 – Will Documents and Power of Attorneys

Will Documents

	Location	Dated (dd/mm/yyyy)
Original Will		
Copy of Will		
Codicil		
Personal effects list		

Name and Address of Executor

Name	
Address	
City, Province	
Telephone	
Email	

Power of Attorney for Property

Name of Power of Attorney	
Address	
City, Province	
Telephone	
Email	
Location of Power of Attorney document	

Power of Attorney for Personal Care

Name of Power of Attorney	
Address	
City, Province	
Telephone	
Email	
Location of Power of Attorney document	

Part 3 – Family Information

Please use the space below to add information about family members (i.e., spouse/common-law partner, siblings, parents, etc.)

	Spouse/Common-law Partner	Ex-Spouse/Ex-Common-law Partner
Name		
Address	<input type="radio"/> Same as yourself	
Telephone		
Email		
Date of birth		
Relationship		

	Child / Dependant	Child / Dependant
Name		
Address		
Telephone		
Email		
Date of birth		
Relationship		

	Child / Dependant	Child / Dependant
Name		
Address		
Telephone		
Email		
Date of birth		
Relationship		

	Other	Other
Name		
Address		
Telephone		
Email		
Date of birth		
Relationship		

Part 4 – Insurance Policies

Prompt notification to the applicable insurance companies will help ensure there is cash available for meeting immediate and ongoing expenses. List all policies, including personal term, universal and whole life policies. Show group plans separately in **Part 5 – Employment Information**. If you have online access to these policies, provide the website, login/username and password.

Life Insurance

	Policy 1	Policy 2
Insurance company name		
Policy number		
Face value of policy		
Location of policy document		
Beneficiary	<input type="radio"/> First to die <input type="radio"/> Last to die	<input type="radio"/> First to die <input type="radio"/> Last to die
Agent's name		
Agent's telephone number		
Agent's email		
Online account access details		

Disability Insurance

Insurance company name	
Policy number	
Face value of policy	
Location of policy document	
Agent's name	
Agent's telephone number	
Agent's email	
Online account access details	

Critical Illness Insurance

Insurance company name	
Policy number	
Face value of policy	
Location of policy document	
Agent's name	
Agent's telephone number	
Agent's email	
Online account access details	

Long-Term Care Insurance

Insurance company name	
Policy number	
Face value of policy	
Location of policy document	
Agent's name	
Agent's telephone number	
Agent's email	
Online account access details	

Part 5 – Employer Information

Employer name	
Contact	
Address	
Telephone	
Email	
Participate in the following employer plans	<input type="radio"/> Registered Pension <input type="radio"/> Employee Stock Purchase <input type="radio"/> Group Life Insurance <input type="radio"/> Deferred Profit Sharing <input type="radio"/> Group RRSP <input type="radio"/> Employee Stock Option <input type="radio"/> Medical/Dental <input type="radio"/> Other

Part 6 – Income Sources

Income is currently being received from the sources listed below. These individuals or institutions must be advised so they can make the necessary adjustments to the amount of income being paid, or to re-direct payments.

Alimony/Child Support

	Payor Information
Name	
Address	
Telephone	
Email	
Payments	<input type="radio"/> Alimony <input type="radio"/> Child Support

Retirement Savings Plan (i.e., RRIF)

	Payor Information
Name of financial institution and Contact	
Account number	
Address	
Telephone	
Email	
Online account access details	

Annuity

	Payor Information
Name of financial institution and Contact	
Account number	
Address	
Telephone	
Email	
Online account access details	

Registered Pension Plan

	Payor Information
Name of financial institution and Contact	
Account number	
Address	
Telephone	
Email	
Online account access details	

Rental Income

	Rentor Information
Name	
Address	
Telephone	
Email	

2. Liabilities

Include mortgages, lines of credit and credit cards (even if there is no outstanding balance) and any other loans, including personal guarantees given. If you have online access, provide website, login/username and password.

Description of Liability	Name, Telephone number, Contact and Address (or branch) of Financial Institution	Account Number	Ownership	Online Account Access Details
			<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other	
			<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other	
			<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other	
			<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other	
			<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other	

Part 8 – Location of Other Important Documents

Marriage or co-habitation agreement	
Separation agreement or divorce decree	
Child support agreements	
Business agreements/contracts	
Formal trust documents where you are the beneficiary or trustee	
Property insurance	
Car insurance	
Car ownership	
Driver's licence	
Lease agreements	
Other agreements	
Birth certificate	
Adoption papers	
Passport	
Provincial health program	
Prior two years income tax returns	

Prior two years income tax returns filed in other countries	
SIN card	
Citizenship card/naturalization certificate	
Other:	

Part 9 – Secure Storage

Safety Deposit Box

Financial institution	
Address	
Box number	
Location of keys	
Person(s) authorized to access safety deposit box	
Ownership	<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other

Storage Locker

Storage facility name	
Address	
Locker number	
Location of keys/lock combination	
Ownership	<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other

On Premise Personal Secured/Fireproof Vault

Address	
Actual location of vault on the premises	
Location of keys/combination to open vault	
Ownership	<input type="radio"/> Sole ownership <input type="radio"/> Joint - Spouse <input type="radio"/> Joint - Other

Part 12 – Professional Contacts

Lawyer/Legal Advisor

Name	
Firm	
Address	
Telephone	
Email	

Or attach business card here

Accountant

Name	
Firm	
Address	
Telephone	
Email	

Or attach business card here

Investment Advisor

Name	
Firm	
Address	
Telephone	
Email	

Or attach business card here

Financial Planner/Personal Banker

Name	
Firm	
Address	
Telephone	
Email	

Or attach business card here

Doctor

Name	
Address	
Telephone	
Email	

Or attach business card here

Doctor (Specialist)

Name	
Address	
Telephone	
Email	
Specialty	

Or attach business card here

Dentist

Name	
Address	
Telephone	
Email	

Or attach business card here

Spiritual Advisor

Name	
Address	
Telephone	
Email	

Or attach business card here

Charitable/Philanthropic Contact

Name	
Firm	
Relationship	
Address	
Telephone	
Email	

Or attach business card here

Other

Name	
Firm	
Relationship	
Address	
Telephone	
Email	

Or attach business card here

Other

Name	
Firm	
Relationship	
Address	
Telephone	
Email	

Or attach business card here

Other

Name	
Firm	
Relationship	
Address	
Telephone	
Email	

Or attach business card here

Other

Name	
Firm	
Relationship	
Address	
Telephone	
Email	

Or attach business card here



BMO Wealth Management provides this publication for informational purposes only and it is not and should not be construed as professional advice to any individual. The information contained in this publication is based on material believed to be reliable at the time of publication, but BMO Wealth Management cannot guarantee the information is accurate or complete. Individuals should contact their BMO representative for professional advice regarding their personal circumstances and/or financial position. The comments included in this publication are not intended to be a definitive analysis of tax applicability or trust and estates law. The comments are general in nature and professional advice regarding an individual's particular tax position should be obtained in respect of any person's specific circumstances.

BMO Wealth Management is a brand name that refers to Bank of Montreal and certain of its affiliates in providing wealth management products and services. Not all products and services are offered by all legal entities within BMO Wealth Management.

BMO Private Banking is part of BMO Wealth Management. Banking services are offered through Bank of Montreal. Investment management services are offered through BMO Private Investment Counsel Inc., an indirect subsidiary of Bank of Montreal. Estate, trust, planning and custodial services are offered through BMO Trust Company, a wholly owned subsidiary of Bank of Montreal.

BMO Nesbitt Burns Inc. provides comprehensive investment services and is a wholly owned subsidiary of Bank of Montreal. If you are already a client of BMO Nesbitt Burns Inc., please contact your Investment Advisor for more information. All insurance products and advice are offered through BMO Estate Insurance Advisory Services Inc. by licensed life insurance agents, and, in Quebec, by financial security advisors.

© "BMO" is a registered trademark of Bank of Montreal, used under licence.

All rights are reserved. No part of this publication may be reproduced in any form, or referred to in any other publication, without the express written permission of BMO Wealth.