John Sacke, CIM®

Investment Advisor
Portfolio Manager

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"We win and service business the old fashioned way, one client at a time with a customized, team-based approach and it works."

Having arrived in Toronto in 1988 from South Africa, John is privileged to call Toronto his home. With a background in public and investor relations, John is known for his sharp listening skills. He lives a healthy and disciplined lifestyle, and has 2 adult children.

As the team's leader, he is responsible for setting, directing and managing each client's overall investment strategy and retirement planning.

John believes his client's interests are best served by taking a diversified portfolio approach to investing and employing the principles of dollar cost-averaging to take advantage of market volatility and enhance returns. John works closely with the team's clients to formulate customized investment strategies designed to improve portfolio returns, while keeping risk at acceptable levels. Whether conservative and income-oriented, or looking for growth, John and his team designs customized solutions to best fit every approach.

John is committed to building solid, lasting relationships with all his clients. Keeping clients informed is a top priority for the team, and this means providing access to a wealth of educational materials, promptly returning phone calls, and quickly following up on administrative issues. It also involves monitoring accounts on an ongoing basis to take advantage of opportunities and changing market conditions as they arise. John regularly review goals, strategy, and portfolio performance with clients.

A tennis player, family man and music lover, John enjoys going to concerts. His favourite bands include U2, The Rolling Stones and Green Day.

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John Sacke
WEALTH MANAGEMENT TEAM
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